## **ADITI VYAS**

#### **WORK EXPERIENCE**

#### Associate Creative Director Yellow Pebble | 2021 - Present

- → Lead creative projects from concept to execution, ensuring alignment with client objectives, brand guidelines, and creative vision.
- → Collaborate with cross-functional teams (designers, copywriters, marketing specialists) to deliver innovative, high-quality creative solutions.
- → Mentor and guide junior designers and creative staff, fostering a collaborative, growth-driven environment.
- → Develop and present creative concepts and campaigns to clients, incorporating feedback to refine ideas for maximum impact.
- → Manage multiple concurrent projects, consistently meeting deadlines, budgets, and quality standards.
- → Stay abreast of industry trends, emerging technologies, and best practices, infusing fresh, innovative ideas into creative strategies.

### Marketing Manager Zippertubing | 2024 – Present

- → Developed and executed marketing strategies, increasing brand visibility and website traffic by 14.6%, with an 8.9% boost in average session engagement.
- → Launched a weekly marketing campaign, featuring engineering blogs and case studies on Shopify, optimizing keywords through SpyFu SEO research.
- → Managed digital content creation for weekly blog ads and LinkedIn carousel posts, expanding brand reach on social platforms.
- → Implemented Klaviyo and Mailchimp email campaigns, improving open rates by 11.3% and click rates by 6.7%. Created automations for welcome emails and abandoned cart reminders, driving customer retention.
- → Designed printed materials, including packaging, brochures, posters, and flyers, ensuring brand consistency across all platforms.
- → Enhanced client presentations using 3D modeling and photorealistic rendering for interior designs.

Senior Graphic Designer Branded Bills | Phoenix, AZ | 2023 – 2024

- → Created high-quality vector designs and developed custom apparel marketing strategies to boost brand presence and customer engagement.
- → Produced innovative design concepts for social media campaigns and printed signage, optimizing visual communication and aligning with market trends.

## Designer Colgate | Remote | 2020 – 2024

- → Created high-quality vector designs and marketing strategies for custom apparel.
- → Developed engaging visual concepts for digital and print media, elevating brand visibility across platforms.

## Lead Designer Solving Alpha | Phoenix, AZ | 2022 – 2023

- → Managed creative asset development and branding redesigns for six Amazon brands.
- → Directed photoshoots for website content and coordinated work with freelance designers, ensuring consistent brand messaging.

# Freelance Graphic & Industrial Designer Revlon | Remote | 2018 – 2023

- → Designed custom retail displays and sustainable display systems for product launches.
- → Applied cohesive brand aesthetics across packaging, displays, and e-commerce platforms, ensuring a seamless customer experience.

## Industrial Designer CLEAR | New York, NY | 2019 - 2022

- → Led the development and launch of three products, including a patented facial recognition kiosk.
- → Managed production processes, ensuring designs adhered to specifications and quality standards.

### Designer SFDS | New York, NY | 2018 – 2019

→ Contributed to design projects involving product development and visual communication, enhancing overall project quality.

# Industrial Designer MTD Products | Phoenix, AZ | 2018

→ Assisted in concept development, sketching, and prototyping for product designs, contributing to product innovation.

### Lighting Design Intern Quoizel | Charleston, SC | 2017

→ Gained hands-on experience in lighting design, materials selection, and product aesthetics, supporting the design team in bringing concepts to life.

### **EDUCATION**

SAVANNAH COLLEGE OF ART AND DESIGN (SCAD) - SAVANNAH | 2015 - 2017

BACHELOR OF FINE ARTS (BFA) - INDUSTRIAL DESIGNER

#### **SKILLS**

- → Marketing Strategy: Development and execution of effective marketing plans.
- → Campaign Management: Overseeing and optimizing marketing campaigns.
- → Email Marketing: Creating and managing email campaigns using Mailchimp.
- → Email Automation: Implementing automated email workflows for efficiency.
- → Shopify Expertise: Managing e-commerce platforms for seamless transactions.
- → Content Creation: Producing engaging content, including weekly blogs.
- → Social Media Marketing: Focusing on LinkedIn marketing and carousel posts.
- → Audience Engagement: Strategies to increase interaction and connection.
- → Analytics and Reporting: Analyzing performance metrics to inform decisions.
- → **Brand Development**: Enhancing brand identity and presence.
- → Softwares: Mailchimp, Shopify, Klaviyo, Adobe Suites (illustrator, Photoshop, Indesign), SpyFu, Rhino 3D, Keyshot Rendering.

## **AWARDS & PATENTS**

- → PATENT OWNER FOR NEO, CLEAR | 2024
  - Part of the Patent owning team at CLEAR for the award winning Facial recognition product called NEO.
- → IF DESIGN AWARD | 2022
  - Facial recognition product called NEO used for access into sport stadiums, hospitals and at the airport.
- → EUROPEAN PRODUCT DESIGN AWARD | 2018
  - School Project for a futuristic autonomous Food Truck Design